

INVESTMENT SERVICES

The following outlines the Community Foundation’s investment philosophy, investment management structure, and our outside investment manager policy.

INVESTMENT PHILOSOPHY

Funds established with the Community Foundation are held in perpetuity under the stewardship of the Board of Directors, Investment Advisory Committee and professional staff to ensure the funds’ intended purposes are carried out in a constantly changing world.

The Community Foundation has adopted the following general Investment Policy. Unless otherwise agreed, all investment managers employed by the Community Foundation are expected to manage the Community Foundation’s funds within the following guidelines.

Asset Mix Range:

	LOW	TARGET	HIGH
Equity	45%	60%	70%
Fixed Income	25%	30%	40%
Cash & Cash Equivalents	5%	10%	15%

Equity Investments

The objectives for the investment of the equity portfolio over the investment time frame are:

- Achieve an absolute and risk adjusted return that surpasses an appropriate index
- Achieve a minimum rate of return of 5% in excess of the inflation rate

**Securities and transactions not authorized: letter stock and other unregistered securities, warrants, commodities or other commodity contracts, short sales or margin transactions. Securities lending, options, and futures are restricted, except by prior approval.

Fixed Income Investments

Bonds should be actively “managed”. Active management is meant to include shifting sector emphasis as well as effecting other strategies that enhance the portfolio or decrease the volatility or exposure to capital depreciation. The objectives for the investments of the fixed income portfolio over the investment time frame are:

- Preserve capital and provide interest income on a consistent basis
- Earn an average annual return from income and capital appreciation that surpasses the Lehman Brothers Intermediate Bond Index

Achieve a minimum long-term rate of return that exceeds the inflation rate as measured by the consumer price index by a minimum of 2%

Our Investment Advisors

The manager of our Common Fund assets (about \$8,000,000) is Thompson, Siegel & Walmsley, Inc. located in Richmond, Virginia. They were founded in 1969 and manage over \$4.5 billion for institutions and individuals. They have a large staff of investment professionals, as well as in-house specialists in domestic equity and fixed income investments.

Our remaining assets (about \$8,000,00) are spread over 15 different money managers, many of whom were suggested by the donor(s) of the particular fund(s) managed.